



"Be sure your mail is in good hands"

 airmail

Air France-KLM-Martinair Cargo gives you access to the world

You are a professional, we have the expertise.

With more than 400 destinations worldwide, more than 500 aircraft, a worldwide local presence with more than 150 local teams in 100 countries, we have the capacity to serve you wherever you need your mail to go.

On behalf of China Post, I have the honour to develop the quality and the volume of EMS traffic between the Kahala Post Group members. Since the start of this organisation, Air France-KLM-Martinair Cargo has been involved in creating a solution for traffic between China and France, CDG. Together we have created many more solutions and improved the performance of our EMS flows in general that require highest quality standards. Working with Air France-KLM-Martinair Cargo is not the traditional supplier- customer relation, it is a true partnership. "We understand each others business and needs in order to be able to make KPG a success". Because of the trust already built up and the good relationship, in future while we develop new business opportunities, China Post will consider Air France-KLM-Martinair Cargo as one of the top listed carriers to be working with.

Ms Wu Yan
Deputy General Manager
Division of International Business
China Postal Express & Logistics Co., Ltd.

The day you find a job you love is the last day you will ever have to work. I have the chance to work in an international multi cultural environment where I try to make every customer experience outstanding. In EPS (Express and Postal Solutions), we work like a family. It is a source of variety, inspiration and innovation which, at the end of the day brings service improvement and sustainable customer satisfaction.

Mr Franck Mathout
International Sales Manager
Air France-KLM-Martinair Cargo

Mail is like blood that flows in my body. I feel my duty has been accomplished when I am able to deliver the promise to the customer and fulfill my own responsibility as an airmail professional.

Mr Milton Meijer
Mail Processor
KLM Cargo



Air France-KLM-Martinair Cargo together with International Post Corporation (IPC) and its postal members helped launch the IPC Future of Mail by Air initiative in 2006. The aim is to help transform the traditional customer supplier relationship between

posts and airlines into business partnership, optimizing business processes. A lot of progress has been made and the active participation of Air France-KLM-Martinair Cargo has been a major contribution to achieve milestones such as space allocation, efficient data capturing for electronic POC or POD, paper free transport and accounting.

Mr Jörgen van Mook
Head of Supply Chain Integration
International Post Corporation

YOUR BENEFITS

1 - Dedicated AIRMAIL commercial organization

- Track and trace scanning (Cardit-Resdit).
- Dedicated customer response unit.
- Status reporting on request.
- Rapid response to adhoc capacity requirements.
- Easy and fast claim handling.
- Dedicated AIRMAIL timetables.

2 - Dedicated AIRMAIL operation

- 100% scanning at Hubs at receptacle level.
- Professional handling teams on network and hubs.
- Dedicated hub warehouses equipped with automated sorting system.

COMMITMENT

Speaking your language

Our specialized global and local teams :

- Understand the specifics of the postal industry.
- Focus on your countries specific requirements.
- Maintain awareness of your global logistics needs.
- Operate dedicated mail units at both hubs.
- Create tailor made solutions.
- Translate your needs.

Responding to the airmail environment

- One airmail team putting your needs first.
- Real track and trace.
- Active presence in airmail industry group : IATA, UPU, IPC.
- Flexible capacity for your increased volume.
- A worldwide network offer, with more than 400 destinations via our SPL and CDG hubs.
- Other options via our partner network.
- A dedicated airmail IT system.